



NATIONAL HYDROCARBONS CORPORATION

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Open International Invitation to Tender No.001/AOIO/SNH/CSPM-OP/2024 of 11/10/24 to conduct engineering studies for the local valorization of gas from the Yoyo-Yolanda fields, including the optional execution of the project, Ocean Division, South Region, Cameroon.

1. Context

As part of the implementation of the 2030 National Development Strategy (SND30), the Sustainable Development Goals, the Industrialization Master Plan of the Republic of Cameroon, and the National Liquefied Petroleum Gas (LPG) Master Plan, SNH wishes to anticipate the production of new gas fields, with an additional production of 300 MMSCFD over 16 years transiting through the Bipaga Natural Gas Processing Facility (CTG Bipaga), in order to prepare for its local valorization.

The additional production of natural gas, transiting through CTG Bipaga, will offer new development opportunities for Cameroon, notably through the following outlets:

- **Gas-to-Power** : using gas for low-carbon electricity production;
- **Gas-to-Industry** : using gas to supply industries with continuous, safe, and clean energy;
- **LPG Extraction** : increasing LPG production from the processing of this natural gas, storing it, and distributing it nationwide for household needs.

Considering the advanced stage of discussions on the development of the Yoyo-Yolanda field, SNH wishes to develop engineering studies for the valorization of these new resources and to be able to initiate their implementation as soon as possible.

It should be noted that this project comes at a time when the supply of natural gas to the industries in Douala is strained and a new source of natural gas is urgently required to meet this industrial need.

SNH has therefore conducted in-house studies on the regional and national needs that could benefit from these new gas resources. Four (04) key areas have been identified:

- **Project A: the extension of the storage and loading capacities of the Bipaga LPG depot.**
- **Project B: the construction of a natural gas distribution station and its gas delivery pipeline to create an industrial zone in Bipaga.**
- **Project C: the construction of a natural gas distribution station and its gas delivery pipeline for industries in Mboro.**
- **Project D: the construction of a natural gas compression station to meet the gas needs of users outside the Kribi gas network.**

2. Objective

The objective of this Invitation to Tender is to recruit a renowned international contractor, specialized in Engineering, Procurement, Construction, and Commissioning of petroleum and gas storage and transportation facilities, to develop the engineering studies and subsequently implement the various constructions and installations aimed at valorizing the gas resources from the Yoyo-Yolanda gas fields, within the framework of a "FEED" + "EPCIC"(optional) contract :

- **Front-End Engineering Design (FEED) – Firm part;** and
- **Engineering, Procurement, Construction, Installation & Commissioning (EPCIC) – Optional part.**

It should be noted that the "EPCIC" part is optional. This means that the contractor, who will be responsible for providing financial estimates for this portion and refining them at each stage of the study, must submit a firm offer for the "EPCIC" part at the end of the FEED studies. SNH will then have the choice to confirm this part by accepting the contractor's technical and financial offer or to reject it. If SNH and the contractor fail to reach an agreement on the terms for the execution of the "EPCIC" part, SNH will retain full ownership of the studies conducted by the contractor and will be free to launch a new tender to select a different Contractor without any prejudice.

3. Scope of Work

The services to be provided by the Contractor are outlined as follows:

- Firm Part – FEED Studies

No.	Description
1	LPG Extension - Bipaga (A)
1.1	Feasibility
1.2	Basic Engineering
1.3	FEED
2	Pipeline & Natural Gas Station - Bipaga (B)
2.1	Feasibility
2.2	Basic Engineering
2.3	FEED
3	Pipeline & Natural Gas Station - Mboro (C)
3.1	Feasibility
3.2	Basic Engineering
3.3	FEED
4	Compressed Natural Gas - Bipaga (D)
4.1	Feasibility and CNG Logistic Optimization
4.2	Basic Engineering
Total	

- Optional Part - EPCIC

No.	Description
1	LPG Extension - Bipaga (A)
1.1	Detailed Engineering
1.2	Procurement
1.3	Construction
1.4	Installation
1.5	Commissioning

2	Pipeline & Natural Gas Station - Bipaga (B)
2.1	Detailed Engineering
2.2	Procurement
2.3	Construction
2.4	Installation
2.5	Commissioning
3	Pipeline & Natural Gas Station - Mboro (C)
3.1	Detailed Engineering
3.2	Procurement
3.3	Construction
3.4	Installation
3.5	Commissioning
4	Construction of Compressed Natural Gas Station- Bipaga (D)
4.1	Detailed Engineering
4.2	Procurement
4.3	Construction
4.4	Installation
4.5	Commissioning
Total	

4. Duration of the Studies

The duration for completing the FEED studies (the firm part of the contract) is **10 months**.

The duration for executing the optional part will be agreed upon following the completion of the FEED studies.

5. Funding

The services, which are the subject of this Invitation to Tender, are financed by the SNH budget for the 2024 fiscal year.

6. Number of lots

This Invitation to Tender consists of one (1) lot.

7. Conditions for participation

This Invitation to Tender is open to national and international companies and groups of companies with proven experience in carrying out engineering studies and executing «EPC, EPCM, EPCI, EPCIC» type contracts in the field of storage and transportation of oil and gas products.

8. Consultation and Collection of the tender documents

The Tender Documents (DAO) can be consulted and collected during working hours, as soon as this Notice is published, at the Secretariat of the SNH Public Contracts Unit, located at its Head Office Building in Yaoundé, Cameroon.

The collection of the DAO will be done at the aforementioned Secretariat, upon presentation of proof of payment of the non-refundable sum of One Million (1,000,000) CFA Francs, net of any fees or bank charges, into the SNH bank account opened at BICEC Cameroon, with the following account details: Bank: 10001; Agency: 06860; Account Number: 12270660000; Key: 53; Branch: Yaoundé-Centre; IBAN: CM211000106860 1227066000053; Bic: ICLRCMXXXX.

9. Deadline for acquiring the Tender Document

The deadline for acquiring the Tender Document is set for **Friday, 1st November 2024, at 3:00 PM local time (GMT+1)**.

10. Preparatory meeting for the execution of services

In order to ensure that Bidders fully understand the scope of the project and the context in which it is being executed, SNH will organise a preparatory meeting with the companies that have acquired the Tender Document, **on Monday, 4th November 2024, at 10:00 AM local time, at its Head Office in Yaoundé.**

The companies that have acquired the Tender Document are required to attend this meeting or be represented by persons holding a mandate; all related costs are to be borne by them.

Participation in the preparatory meeting is mandatory; non-compliance will result in disqualification.

11. Submission of bids

Each bid, written in either **French or English, in seven (07) copies**, including one (01) original and six (06) copies marked as such, along with a digital copy in PDF format on a USB flash drive, must be submitted in a sealed envelope to the Secretariat of the SNH Public Contracts Unit, P.O. Box 955 Yaoundé, Tel: (237) 222 20 98 64, Fax: (237) 222 20 98 69, no later than **Tuesday, 12th November 2024 at 1:00 PM local time**. Bids submitted against a receipt must bear the following inscription :

“To the attention of the Executive General Manager of the National Hydrocarbons Corporation:

OPEN INTERNATIONAL INVITATION TO TENDER No.001/AOIO/SNH/CSPM-OP/2024 OF 11/10/24 TO CONDUCT ENGINEERING STUDIES FOR THE LOCAL VALORIZATION OF GAS FROM THE YOYO-YOLANDA FIELDS, INCLUDING THE OPTIONAL EXECUTION OF THE PROJECT, OCEAN DIVISION, SOUTH REGION, CAMEROON.

– CONFIDENTIAL –

TO BE OPENED ONLY DURING THE BID OPENING SESSION”

12. Bid bond

Under penalty of rejection, each Bidder must include with their administrative documents, a bid bond issued by a first-class bank or an institution authorized by the Minister of Finance to issue bonds for Public Contracts, **in the amount of four million (4,000,000) CFA Francs, or, for foreign Bidders only, the equivalent amount in US dollars or euros, issued by a first-class banking institution.**

The validity period of this bid bond is one hundred and twenty (120) days, starting from the aforementioned bid submission deadline.

13. Acceptability of bids

Under penalty of rejection, the required administrative documents must be submitted in originals or certified true copies issued by the relevant authorities or competent administrative bodies.

These documents must be dated no more than three (03) months before the bid submission deadline.

14. Opening of bids

The opening of bids will take place in two (02) stages.

First, the opening of **Envelope A “administrative documents”** and **Envelope B “technical bid”** will be carried out. This stage will be followed by the opening of **Envelope C “financial bid”** for Bidders whose technical bid have a score of at least eighty out of one hundred (80 pts/100).

The opening of Envelopes A and B will take place at SNH's Head Office in Yaoundé, **on Tuesday, 12th November 2024, at 2:00 PM local time**, by the Special Committee for the Award of Contracts relating to Petroleum Operations.

Only Bidders, or their duly authorized representatives with thorough knowledge of the bid, may attend the bid opening session.

15. Evaluation of bids and selection of candidates

The bids will be evaluated according to the following criteria :

□ **Eliminatory Criteria**

- Incomplete or non-compliant administrative file (including those of the members of the Consortium, if applicable), or one of its document not rectified within the maximum 48-hour period granted by the Special Committee for the Award of Contracts relating to Petroleum Operations.
- False declaration, substitution, or falsification of administrative documents.
- Absence of methodology in the technical offer.
- Services proposed by the Bidder that do not comply with the requirements defined in the Terms of Reference.
- Non-compliance of the Bidder's technical personnel.
- Technical offer score below eighty points out of one hundred (80 pts/100).
- Absence or non-conformity of the bid bond.
- Absence of proof of having successfully executed at least one (01) similar contract within the last ten (10) years. In the case of a Consortium, absence of proof that any one Member of the Consortium has successfully completed at least one (01) similar contract within the last ten (10) years.

□ **Key Criteria for Evaluating Technical Bids**

No.	Key Criteria	Notation
1	Financial capacity (turnover and cash flow)	10 points
2	Presence in Cameroon	10 points
3	Understanding of the context and objectives of the project	10 points
4	Methodology proposed by the Bidder for the execution of the planned services	20 points
5	Bidder's experience in conducting FEED studies and EPC for construction projects related to storage and transportation facilities for petroleum and gas products	30 points
6	References of the key technical personnel that the Bidder proposes to assign to the project	20 points
Total technical score (Ts)		100 points

The evaluation of financial bids will take place after the analysis of the technical bids and only for those bids that have not been eliminated and have previously obtained a technical score of at least eighty points out of one hundred (80 pts/100).

The financial bid with the **lowest amount** will receive a financial score (Fs) of 100 points.

To calculate the other financial scores, the following formula will be used:

Cost of the lowest financial bid

Nf = 100 x -----

Cost of the financial bid under consideration

The weighting for the technical and financial bids is as follows :

Weight of the technical bid (Pt): 80%
Weight of the financial bid (Pf): 20%

The overall score (Os) of a bid is obtained by weighting the technical score (Ts) by the technical weight (Tw) and the financial score (Fs) by the financial weight (Fw) using the following formula :

Os = (Ts x Tw) + (Fs x Fw)

The bid with the highest overall score (Os) will be considered the “best offer.” The other bids will be ranked in descending order based on their overall scores.

16. Awarding of the Contract

The Contract, subject of this Invitation to Tender, will be awarded to the Bidder presenting the **“best offer.”**

17. Validity period of bids

Bidders are required to keep their bids valid for **ninety (90) days** from the bid submission deadline.

18. Additional information

Further information regarding this Invitation to Tender can be obtained from the SNH Public Contracts Unit during working hours at its head office in Yaoundé, P.O. Box 955 Yaoundé , Tel: (237) 222 20 98 64, Fax: (237) 222 20 98 69, Email: CelluleDesMarches@snh.cm.

Adolphe MOUDIKI
Executive General Manager